

Date:

Location

Documentation



Preserver

0.2 CEUs

Course Description




Do you feel like you are drowning in documentation? Are you spending more time writing and **rewriting** documentation for health insurers such as Medicare, Medicaid, Medicare Advantage Plans and Private Insurances than actually treating patients? Is this affecting your personal life because there is not enough time during the day to complete this documentation? Or have you been offered “help” by equipment suppliers in writing the documentation. If so please be aware this could lead to ethical and legal implications (violate the anti kickback statute) so just say no to that offer. The amount of documentation required IS overwhelming and there just doesn't seem to be enough time during the day to give *them* what they *expect* and to be a productive therapist. There is a compliant way to give them what they want so qualified patient can receive the mobility equipment in a timely manner.

In this interactive workshop participants will gain insight into health insurance plans documentation requirements for mobility products and related accessories. The instructor, a former Director at Medicare, will share the internal thought process of health insurance plans which will enable therapists to provide them what they need in order to approve a claim for qualified patients.

This course will teach attendees how to **compliantly** and **efficiently complete an effective evaluation** for mobility products in order to reduce the time spent on writing documentation, thus preserving your **LIFE as a therapist**.



Learning Objectives

-  Identify key requirements that must be clearly documented in the wheelchair evaluation with consideration of health insurance reimbursement
-  Recognize how health insurers think and how to speak (write) their language so they understand what you see in your patient
-  Connect the dots in the wheelchair evaluation to ensure your patient receives the medically necessary product in a timely manner

About the Instructor - Daniel Fedor, Director of Reimbursement U.S. Rehab

Dan has been in the HME industry for over 25 years and currently serves as the Director of Reimbursement for U.S. Rehab, a Division of The VGM Group Inc. He is a graduate of Penn State University where he earned a BS in Economics. Dan joined VGM in 2014 and his prior experience includes, Director of Education and Compliance for Pride Mobility Products / Quantum Rehab for 13 years and Director of Provider Education and Electronic Data Interchange for Medicare Jurisdiction A DME MAC (United Healthcare) for 6 years. Dan has presented at numerous local and national events regarding Medicare compliance and reimbursement including, Medtrade, VGM's Heartland Conference, state association meetings and at multiple rehab facilities.

CEU Requirements

In order to receive proper credit for VGM Education sessions, you must complete the following requirements: sign in before the session begins; be present for at least 90% of the session; complete a program evaluation at the conclusion of the session. Your name and company name must be included on the evaluation form to receive credit. Credit will not be awarded if all of these requirements are not met.

VGM Education has been accredited as an Authorized Provider by the International Association for Continuing Education and Training (IACET). VGM Education is authorized by IACET to offer 0.2 CEU (2 contact hour) for this program.

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